The Honorable Nancy Pelosi Speaker U.S. House of Representatives

The Honorable Charles Schumer Majority Leader U.S. Senate The Honorable Kevin McCarthy Republican Leader U.S. House of Representatives

The Honorable Mitch McConnell Republican Leader U.S. Senate

Dear Speaker Pelosi and Leaders Schumer, McConnell, and McCarthy:

On behalf of the undersigned organizations, representing over *one million* physician and non-physician health care providers, thank you for your ongoing support for Medicare beneficiaries and the health care provider community. Congress' willingness to ensure greater financial stability in the Medicare program for 2021 — by mitigating significant cuts generated within the Medicare Physician Fee Schedule (MPFS) via a 3.75% Conversion Factor (CF) increase for all services — avoided significant disruptions to care for Medicare beneficiaries, supported small health care businesses — especially in rural and underserved areas — and provided a lifeline for health care providers still reeling from the residual impacts of the COVID-19 pandemic. Unfortunately, this temporary measure did not address the ongoing structural problems with the MPFS, and the provider community is again bracing for steep cuts in 2022, which could result in many beneficiaries losing timely access to essential health care services. *To avoid this scenario, our organizations urge Congress to maintain the 3.75% increase to the CF through at least calendar years 2022 and 2023*.

Medicare payments have been under pressure from the Centers for Medicare & Medicaid Services' (CMS) anti-inflationary payment policies for more than 20 years. While physician and non-physician provider services represent a very modest portion of the overall growth in health care costs, they are perennial targets for cuts when policymakers seek to limit spending. Although physicians and other health care providers generally avoided direct cuts to reimbursements caused by the sustainable growth rate formula (SGR) — which was enacted in 1997 and repealed in 2015 — because Congress repeatedly acted, Medicare provider payments have remained constrained by a budget-neutral financing system. Updates to the CF have failed to keep pace with inflation, and the result is that the CF today is only about 50% of what it would have been if it had been indexed to general inflation starting in 1998. In addition, the cost of running a medical practice has increased by 37 percent between 2001 and 2020, which equates to 1.7 percent per year, when measured by the Medicare Economic Index (MEI). The startling reality is that, adjusted for inflation in practice costs, Medicare physician pay actually *declined* 22 percent from 2001 to 2020, which equates to a 1.3% per year average reduction.

Moving forward, Congress must recognize the need for critical reforms to the MPFS system, including addressing the budget neutrality requirement, which can lead to arbitrary reductions to reimbursement unrelated to the cost of providing care. The primary goal of the MPFS must be to encourage broad participation of health care providers to deliver appropriate and timely quality care to meet the health needs of Medicare beneficiaries. A secondary goal of the fee schedule should be to reflect the modern health care delivery system in which different health care professionals work collaboratively to advance appropriate health outcomes for their patients. Unfortunately, these goals are not reflected in the "zero-sum" structure of the MPFS. Instead, physicians, therapists, and other health care providers are forced into an adversarial role when fee schedule payment policies are developed and/or implemented. The result is that patients suffer as providers adjust to unpredictable and excessive reductions to reimbursement that

inhibit their ability to ensure beneficiaries have access to the care they need; services that improve outcomes and lower costs.

We, therefore, urge Congress and the Administration to make a critical investment in the nation's health care delivery system by maintaining the 3.75% increase to the CF through at least calendar years 2022 and 2023. Maintaining this level of funding will ensure physicians and other health care providers can continue to provide high-quality care focused on engaging patients, increasing the delivery of integrated, team-based care, expanding chronic disease management, and reducing hospital admission/readmission rates for beneficiaries residing in the community as well as those in long-term nursing facilities.

Our organizations would welcome the opportunity to work with Congress to address long-term challenges associated with Medicare payment policy, especially the budget neutrality provision that has precipitated these steep cuts. The undersigned groups were encouraged by recent discussions with congressional leadership and staff, who acknowledged the need to maintain and address payment stability for physician and non-physician providers who serve older Americans. Millions of seniors rely on the Medicare program, and we must work to ensure it remains a robust and dependable option for those who need it the most. We remain committed to partnering with Congress to identify and advance these critical reforms and appreciate your continued support of the health care providers on which older Americans rely.

Sincerely,

Academy of Nutrition and Dietetics

Alliance for Physical Therapy Quality and Innovation

Alliance for Recovery Care

Alliance of Specialty Medicine

Ambulatory Surgery Center Association

American Academy of Allergy, Asthma & Immunology

American Academy of Audiology

American Academy of Dermatology Association

American Academy of Facial Plastic and Reconstructive Surgery

American Academy of Family Physicians

American Academy of Hospice and Palliative Medicine

American Academy of Neurology

American Academy of Ophthalmology

American Academy of Oral and Maxillofacial Pathology

American Academy of Oral and Maxillofacial Radiology

American Academy of Otolaryngology—Head and Neck Surgery

American Academy of Physical Medicine and Rehabilitation

American Association for the Study of Liver Diseases

American Association of Clinical Urologists

American Association of Hip & Knee Surgeons

American Association of Neurological Surgeons

American Association of Oral and Maxillofacial Surgeons

American Association of Orthopaedic Surgeons

American Chiropractic Association

American Clinical Neurophysiology Society

American Cochlear Implant Alliance

American College of Cardiology

American College of Emergency Physicians

American College of Foot and Ankle Surgeons

American College of Gastroenterology

American College of Mohs Surgery

American College of Obstetricians and Gynecologists

American College of Osteopathic Surgeons

American College of Physicians

American College of Radiation Oncology

American College of Radiology

American College of Rheumatology

American College of Surgeons

American Gastroenterological Association

American Geriatrics Society

American Health Care Association

American Medical Association

American Medical Group Association

American Medical Society for Sports Medicine

American Medical Rehabilitation Providers Association

American Occupational Therapy Association

American Optometric Association

American Orthopaedic Foot & Ankle Society

American Physical Therapy Association

American Podiatric Medical Association

American Psychiatric Association

American Psychological Association

American Rhinologic Society

American Society for Dermatologic Surgery Association

American Society for Gastrointestinal Endoscopy

American Society for Metabolic & Bariatric Surgery

American Society for Radiation Oncology

American Society for Surgery of the Hand

American Society of Anesthesiologists

American Society of Cataract and Refractive Surgery

American Society of Echocardiology

American Society of General Surgeons

American Society of Hand Therapists

American Society of Nephrology

American Society of Neuroradiology

American Society of Nuclear Cardiology

American Society of Pediatric Nephrology

American Society of Plastic Surgeons

American Society of Retina Specialists

American Society of Transplant Surgeons

American Speech-Language-Hearing Association

American Urogynecologic Society

American Urological Association

Association for Clinical Oncology

Association for Quality Imaging

Association of American Medical Colleges

Association of Black Cardiologists

Association of Freestanding Radiation Oncology Centers

CardioVascular Coalition

Clinical Social Work Association

Coalition of State Rheumatology Organizations

Congress of Neurological Surgeons

Dialysis Vascular Access Coalition

Digestive Health Physicians Association

Emergency Department Practice Management Association

Endocrine Society

Fibroid Coalition

Heart Failure Society of America

Large Urology Group Practice Association

Medical Group Management Association

National Association for the Support of Long Term Care

National Association of Rehabilitation Providers & Agencies

National Association of Spine Specialists

National Center for Assisted Living

North American Neuro-Ophthalmology Society

Private Practice Section of the American Physical Therapy Association

Radiology Business Management Association

Renal Physicians Association

Society for Cardiovascular Angiography and Interventions

Society for Vascular Surgery

Society of American Gastrointestinal and Endoscopic Surgeons

Society of General Internal Medicine

Society of Interventional Radiology

Society of NeuroInterventional Surgery

Society of Nuclear Medicine and Molecular Imaging

Society of Gynecologic Oncology

The American Society of Breast Surgeons

The Society of Thoracic Surgeons

United Specialists for Patient Access

Cc:

U.S. Senate

U.S. House of Representatives